JOIN THE MARKET LEADER IN ULTRASONIC WELDING TECHNOLOGY

Immerse yourself into the fascinating world of ultrasonic welding! Herrmann Ultrasonics develops and builds machines that join plastics, packaging materials and nonwovens with ultrasonic vibration. This technology is suitable in many industries, such as medical, electronics, food and filtration. With nearly 520 global employees, based within 4 Headquarters and 23 Tech-Centers, we are represented in 20 countries worldwide. Become part of our dynamic team in the United States and apply as:

**Director NONWOVENS Division, North America**

We welcome you to manage our NONWOVENS division when you join our fascinating world of ultrasonics. As the director in our growing NONWOVENS division, you are responsible for executing the division strategy by generating revenue from new business and existing accounts. You are key component of interaction between customers and the company; you will contribute to the success of a project and are responsible for customer satisfaction, becoming a trusted advisor. Our advanced CRM system allows you to drive an aggressive action plan, aiding with consistent market research and competitive analyses. You must have the ability to create and promote our message clearly. The global business unit director of the NONWOVENS will provide you with support on your new and existing projects.

**What makes Herrmann stand out:**
- Family owned business
- Global technology leader
- Investment in employee education through Herrmann Academy
- Rewarding business model with competitive benefits
- A respect for people, process and the planet

**What sets you apart:**
- Technical sales experience in capital equipment > 5 years
- Understand the fundamentals to execute, drive and manage a dynamic team
- Education in an engineering-related field
- Ability to quickly develop rapport with customers
- Present technical content with enthusiasm and expert knowledge

Steve would be your colleague on the NONWOVENS team. He enjoys the following about his job:

- Global footprint
- Personal development opportunities
- Interesting variety of applications
- Innovative spirit

Qualified candidates, please submit your resume with Director NONWOVENS Division in the subject line to:
jobs@herrmannultrasonics.com

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